



A stylized illustration of a black cat with yellow eyes, holding a green bottle and pouring a red liquid into a glass held by its reflection. The background is a textured, light brown color.

**AUSTRALIAN
INSURANCE
LAW ASSOCIATION
NATIONAL
CONFERENCE**

HOTEL GRAND CHANCELLOR
HOBART TASMANIA
Wednesday 31 October –
Friday 2 November 2012

AILA AUSTRALIAN
INSURANCE LAW
ASSOCIATION

REGISTRATION BROCHURE

2012

Devil of a Time

www.cdesign.com.au/aila2012

2012

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Invitation from the AILA President

It is a great pleasure to welcome you in conjunction with Steve Knight and his organising committee, to the great state of Tasmania for this year's annual conference.

As was noted by Michael Kirby during the speech he made to launch AILA in 1983 "it is vitally important to ensure that it does not become a captive of the Sydney Insurance Industry. It must bend its efforts to secure the co-operation of insurers, lawyers and others from the four corners of this continent".

I congratulate Steve Knight and his committee for organising what will be a terrific conference from both an educational and social perspective.

The combination of first class speakers both local and international together with unique local activities including an exhibition by the world famous axe man David Foster, a visit to MONA, and an optional day tour to Bruny Island, indicates that this is a conference not to be missed.

I urge you to register as soon as possible and look forward to personally welcoming you to the conference.

David Lee

Lee and Lyons Lawyers

National President of AILA



Invitation from the AILA 2012 Conference Chair

On behalf of the organising committee for the 2012 annual conference of AILA, I have much pleasure in inviting you to beautiful Hobart, the capital of Tasmania, from Wednesday the 31st October until Friday the 2nd November, 2012, with an exciting post-conference tour to Bruny Island on Saturday the 3rd November.

We have assembled an array of wonderful speakers and presenters, and have arranged a number of social functions during and around the conference, to give all delegates, and accompanying people, a great taste of Tasmania, and what our lovely island has to offer.

Please come and join us, and bring your families with you, and have a devil of a time!

Steve Knight

M+K dobson mitchell allport lawyers

AILA 2012 Conference Chair

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Venue

The Hotel Grand Chancellor overlooks Hobart's picturesque and historic harbour, capturing unspoiled panoramic views of the Derwent River or Mount Wellington and the city. The hotel provides a restaurant and bar, gym, indoor pool and sauna, masseuse plus hair salon, art gallery and parking. All rooms have internet access. The hotel is the home of the Tasmania Symphony Orchestra which regularly perform in the Federation Concert Hall adjacent to the hotel.



Conference Venue, Hotel Grand Chancellor Hobart

Who should attend

The AILA National Conference will attract the following delegates:

- Insurance claims managers
- Insurance brokers
- Lawyers
- Loss adjusters
- Underwriters
- Academics
- Judges and magistrates
- Forensic investigators

Organising Committee

Steve Knight – Convenor – M+K Dobson Mitchell Allport
Lionel Banks – Willis Australia
Bill Callaway – RACT Insurance
David Farmer – Loss Adjuster
Steven Smith – Hunt & Hunt
Rob Webster – M+K Dobson Mitchell Allport

Overview of AILA

The Australian Insurance Law Association is the national chapter of the International Insurance Law Association (AIDA) which provides insurance law education to all those who work in insurance law. AILA has a significant national membership with a branch in every state and a branch or members in each territory. Each year, AILA organises a national conference and this year it is Tasmania's turn. The national conference attracts significant support, and features prominent speakers, including members of the judiciary.

More information about AILA can be found on the Association's website; www.aila.com.au

Conference Secretariat

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CONFERENCE DESIGN

Use the QR reader on your smart phone or iPad to visit the web site:



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AILA Continuing Professional Development Points

Law Societies

Time for point allocation is usually:

30 – 45 minutes = 0.5 CPD points

60 – 80 minutes = 1 CPD point

Attendees are advised to retain records of their attendance and should include receipts, program brochure, notes and name tags. Check the AILA website for specific state requirements.

NIBA & ANZIIF

Please refer to the AILA Conference website for CPD Points.

Artwork developed for AILA by Tom Samek

Tom Samek is a painter, sculptor, printmaker, mural artist, theatre set designer, chef and film animator. Born in Prague, Czech Republic in 1950, he left the Czech Republic for Germany and Switzerland in 1969. He lived in Austria in 1970 before coming to Australia in 1971. Tom returned to Bregenz, Austria in 1972 and studied printmaking techniques with Eric Smodic, before returning to Tasmania in 1973. He now lives and works in Hobart, Tasmania. Tom has an extensive exhibition history in Tasmania and around Australia since 1971 and has exhibited internationally in USA, Switzerland, Czech Republic, Japan and Singapore.

The art work in this brochure, and the conference logo on the front of the brochure, depict caricatures of the Tasmanian devil, a marsupial endemic to the island of Tasmania. The devils on the front page of the brochure are both having a "devil of a time" for very different reasons!



Tasmanian icon David Foster winning his 1000th championship at the Sydney Royal Easter Show in April 1998.

Photographic acknowledgement: John Carnemolla

Invited Speakers



Matthew Evans

Matthew Evans was born in a mining town in southern Wales and moved to Canberra, at the age of four. From about that time on,

he fell in love with food at his mother's apron strings. For reasons long lost in the porridge of time he became a chef and a food critic, able to eat at the best restaurants in the land mostly at someone else's expense.

In 2008, after beginning to suspect that best produce in the land was eaten by people he had never heard of, he moved from inner city Sydney to rural Tasmania where he breeds pigs and grows brussels sprouts.

For nearly two decades Matthew has been writing about food, and more recently presenting a television show called 'Gourmet Farmer'. He is a partner in a market stall business in Hobart, called Rare Food. Matthew has authored seven books, the most recent being *The Real Food Companion* and *Winter on the Farm*.

David Foster OAM

World champion axeman David Foster is a Tasmanian icon and Australian sporting legend. He is the only athlete in the history of sport to have won 1000 championships in his chosen sport. Among many of David's amazing sporting achievements, he has won an incredible 184 world championships, 176 Australian championships, over 2,500 firsts in competitive woodchopping, represented Australia since 1979 and won the world 600mm Double Handed Sawing Championship a total of 22 years, 21 years consecutively, among other major records.

Aside from his sporting achievements, David is renowned as a compassionate person of the people and is known particularly for his love of Tasmania, his strong commitment to local communities and his dedication to the less fortunate. Some of David's achievements are;

- Being awarded the Order of Australia Medal.
- The Melvin Jones Fellowship Awards (1994).
- The Paul Harris Fellowship Awards – Rotary Foundation (1995).
- Tasmanian of the Year 1995 and 2004.
- Tasmanian Sporting Personality of the Year 1998.
- The Anzac Medal for Services to the Community 2000.
- Being awarded the Centenary Medal 2003.

Keynote Speakers



The Hon. Justice James Allsop
New South Wales

The central role of insurance in modern society and in the development of the law

From 1981 to 2001 Justice Allsop practised at the Bar in New South Wales and elsewhere in Australia. He was appointed Senior Counsel in New South Wales in 1994 and Queen's Counsel in Western Australia in 1998. His practice involved commercial law, including in particular, insurance law.

He served as a Judge of the Federal Court of Australia from 7 May 2001 to 1 June 2008, undertaking the roles of trial and appellate judge on a full range of Federal Court work.

On 2 June 2008, Justice Allsop was appointed as President of the New South Wales Court of Appeal.

From 1981 Justice Allsop taught part-time at the University of Sydney as a tutor and lecturer in property, equity, bankruptcy, insolvency, corporate finance and maritime law. He currently teaches part-time in maritime law.



Professor Rob Merkin
United Kingdom

Fraudulent claims: what is fraud and how should the law deal with it?

Fraud is a major problem for insurers, costing millions to honest policyholders.

It is agreed that the law should deal with fraudulent claims in a manner which deters potential fraudsters and applies an appropriate sanction to those guilty of fraud. However, there is less agreement on what exactly constitutes "fraud" for insurance purposes, the point in the claims process at which fraud becomes important and when it ceases to have effect, the relationship between fraudulent claims and the principle of good faith, the proper sanction for fraud and the extent to which the law should recognise that not all exaggerated claims or misstatements of the circumstances surrounding a loss are fraudulent. The presentation will compare the law in Australia and common law jurisdictions, and will refer in particular to recent proposals of the English and Scottish Law Commissions to see if they hold any lessons for Australia.

Professor Robert Merkin is Research Professor of Commercial Law at Southampton University and a consultant to Norton Rose. Robert has taught masters' degree courses in insurance and reinsurance law in England, Australia, New Zealand, Hong Kong, Singapore and Greece.

He has published over 40 books and numerous articles on insurance, reinsurance and arbitration law, and is co-editor of the Lloyd's Law Reports. He is on the arbitral panels of the Singapore International Arbitration Centre and the Hong Kong International Arbitration Centre. Robert is a consultant to the English and Scottish Law Commissions for their project on insurance contract law reform, and has prepared a research paper for the Commissions on the Australian experience of reform. He is President of the British Insurance Law Association and Vice-President of the International Association of Insurance Law (AIDA). In 2010 he received a prize from the Australian Insurance Law Association for his contribution to insurance law and education in Australia. He is currently working on the new edition of Sutton's *Law of Insurance in Australia*.



Samantha Traves
Queensland

The duty of utmost good faith, its application to insurance contract terms, the pre contractual obligation of insurers to inform and the insured's right to know.

The terms of most contracts of insurance are settled by the insurer as is the structure of the policy. Many are confusing in their structure and wording: their structure tends to reflect the efficiencies of standard booklet cover refined by a schedule to suit the insured and their wording reflects acute consciousness on the part of insurers to ensure terms fit actuarial expectations. The reality is that insureds often do not understand what the policy means and, importantly, what is covered and what is excluded.

Insurers are obliged to exercise the utmost good faith in reliance upon terms of the contract. Put another way, an insurer may be prevented from relying on a term if to do so would be to act without the utmost good faith. This requirement is largely untested by the Courts, but the likelihood that it should be so has heightened in the face of recent natural disasters and increasing public expectation that terms be fair and reasonable, or at least brought to their attention. This presentation addresses the obligation of utmost good faith and related obligations on insurers in relation to the terms and structure of the contract and reliance by the insurer on them.

Samantha Traves is a Visiting Fellow at the Faculty of Law, QUT and a consultant at Barry.Nilsson. She lectures in Commercial Law and in Insurance Law both at the undergraduate and postgraduate level and has published extensively in the area of insurance law and commercial law including articles on the doctrine of attribution,

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double insurance and contribution, fraudulent claims, s54 and flood insurance. She has a particular interest in insurance contracts law reform and is currently involved in the reform of insurance contracts law in Papua New Guinea. Other significant projects have included a local Council sponsored initiative which sought to facilitate the provision of flood insurance to Coastal residents and a corporate governance education program commissioned by the Queensland Mining Council. Major publications include *Commercial Law, LexisNexis Butterworths, 2009* and *Due Diligence, LawBook Company*. Samantha was the recipient of the AILA Insurance Law Prize in 2007 and an ANZIIF Award in recognition of her significant contribution to the education of the insurance industry and is a member of the National Insurance Lawyers Group of the Law Council of Australia and of the Scientific Council of the International Insurance Society.



Greg Pynt
Western Australia

Doing the right thing is sometimes the right thing to do (Mitigation in the insurance law context)

Is an insured duty-bound to take steps to avoid or mitigate a loss? If so, is it the same as mitigation in the law of contract? What are the consequences for an insured that does not take steps to avoid or mitigate a loss? Can an insured claim for loss caused by taking steps to avoid or mitigate a loss? Can an insured claim for the cost of taking steps to avoid or mitigate a loss? What policy terms deal with mitigation and how do they operate? What does mitigation have to do with novus actus interveniens? All this and more!

Greg graduated from the University of Western Australia with a Bachelor of Laws in 1977 and moved to London in 1981 where he worked for Willis Faber & Dumas, Insurance Brokers. Between 1981 and 1983, Greg worked in the Litigation Department of Clifford-Turner (now known as Clifford Chance) in London. He then returned to Perth and in 1987 became a partner in Mallesons Stephen Jaques. Greg left Mallesons Stephen Jaques in April 1996 to set up the firm now known as Pynt + Partners.

Greg is a winner of the AILA Insurance Prize and an AILA Honorary Life Member. He is a Visiting Fellow at the University of Western Australia where he co-ordinates and lectures in insurance law in the Faculty of Law at undergraduate and postgraduate level. In 2011, LexisNexis published the second edition of his book 'Australian Insurance Law: A First Reference'.



Mikaela Reynoldson
Victoria

Legislative and Policy Developments in the preceding twelve months (in particular dealing with the definition of flood, the national disability scheme, the KFS requirement, the Bridgecorp case, and potential New South Wales amendments and changes to the ICA that had been proposed.)

Mikaela Reynoldson is an insurance industry lawyer with specialist expertise in the area of regulatory compliance and risk management.

A former nominee for the Telstra Business Woman of the Year Award, Mikaela is also a Senior Fellow at the University of Melbourne Law School and Monash University where she teaches insurance law. Mikaela has been a partner in a national insurance law practice, and has worked at an executive level with insurance companies and broking houses including as General Counsel.

She has served on several industry Committees including the National Insurance Committee of the Law Council of Australia, Australian Insurance Law Association, ANZIIF, and the Insurance Council of Australia.

Mikaela holds a Master's degree in Business Administration from the Australian Graduate School of Management (AGSM), degrees in Law and Commerce from the University of Melbourne a Graduate Certificate in Risk Management from Monash University and is an ANZIIF Fellow.



Lori Callahan
New South Wales

How to avoid being somebody I used to know, where are we headed in claims management in the coming decade?

With apologies to Gotye, Lori Callahan will discuss where the legal and insurance communities are headed in the next 10 years with regard to claims handling and related issues. Those that anticipate these changes, have the opportunity to lead the industry and leverage these changes. Those that do not, will be left behind and will become someone we used to know. As brokers, law firms, claims and legal departments, it is not merely the clever use of technology, it is the appreciation of wider trends and how these are incorporated into talent attraction strategies, business models and capability building. As a part of the session, participants will take away a guide to assist them in preparing for the future.

Lori Callahan is the General Manager Liability and Compulsory Third Party Claims at Allianz Australia. In this role she oversees for Australia and New Zealand Public and Product Liability, Professional Indemnity, Directors and Officers, CTP, Dust Disease Claims, CCI and Life Claims.

Lori is a member of the Allianz Diversity Committee.

Before coming to Allianz, Lori was with the Australian law firms of DLA Piper and TressCox.

Lori is admitted to practice law in Australia and the United States. In the United States, Lori was a partner with an insurance defence law firm and was General Counsel and Vice-President of Claims for a Professional Indemnity insurance company. Lori chaired the Claims Committee for the international insurance association, PIAA, and has served in a variety of positions in various law societies and insurance associations.

Lori has a Bachelor of Business in Economics and a Juris Doctorate.



Richard Johnstone
New Zealand

Christchurch February 2011 - A Personal Perspective

On 22 February 2011 a 6.3 magnitude earthquake struck Christchurch. Although 185 people lost their lives, and nearly three times that number seriously injured, the City counts itself lucky. It might have been a lot worse.

Over one third of CBD buildings were destroyed. Approximately 1,000 commercial buildings in the wider commercial district will be demolished. Some 6,000 homeowners have been forced from their red-zoned houses. The cumulative property losses make the Christchurch earthquakes (nearly 15,000 of them!) the world's third biggest insurance event in the last 50 years. The statistics, however, are only part of the story.

Richard is well placed to give a personal insight into what happened on the day and its aftermath and the practical difficulties and business challenges he has been dealing with as an insurance lawyer in Christchurch.

Richard Johnstone is a partner in the long established Christchurch firm of Wynn Williams. He specialises in insurance law advice. Richard will be known to many AILA members from his roles with NZILA and most likely was the cause of some over-indulgence at the 2010 joint AILA / NZILA conference in Christchurch.

For anyone game, Richard will be very happy to discuss the ins and outs of the last Aus v NZ cricket series, particularly the Hobart test!



Craig Langstone
New Zealand

Legal & Coverage Issues Arising out of the NZ Earthquakes

Craig's paper will touch upon many of the issues that have arisen and continue to arise following the on-going earthquakes in the Canterbury region. The status of the Earthquake Commission and its relationship with insurers will be explained so that listeners can understand how the statutory regime has created many problems for policy holders and insurers alike. After that, many material damage problems will be examined. Matters such as multiple triggers of coverage, the application of the constructive total loss concept and the like will be considered, both conceptually and at a "coal face" level. Business Interruption claims and the issues arising out of them will then be dealt with. Throughout the paper, Craig will explain what is happening "on the ground" and how insurers and reinsurers are responding to the expensive and complicated claims that they face.

Craig Langstone is one of the founding partners of Jones Fee, specialist insurance lawyers based in Auckland, New Zealand. Craig has had more than 28 years' experience in all facets of insurance law since graduating from Auckland University in 1984. In that time, Craig and Jones Fee have acted for most New Zealand insurers and any number of overseas insurers, syndicates and insurance brokers. Craig has been the President of the New Zealand Insurance Law Association since 2007.

Recently, Jones Fee acted for one of New Zealand's largest insurers in the 2011 New Zealand High Court decision involving the Earthquake Commission and its obligations to reinstate cover after each earthquake.

Craig's practice encompasses a large amount of property and liability work. Craig advises insurers and insurance brokers on the complex legal issues that have arisen and continue to arise following the various earthquakes in New Zealand. Many of those issues are novel and are creating much controversy within the insurance industry. Craig's market knowledge and legal expertise see him well placed to enlighten you as to what is going on in the New Zealand property market following the earthquakes and how the market is reacting to the complex issues it faces.

Practical Breakout Sessions

Thursday 1 November 2012

Practical Breakout 1: Fire Cause Determination; Dispelling Some Myths – Understanding Expert Reports

Colin Thomas, Colin Thomas & Associates Pty Ltd, Tasmania

The breakout will be co-ordinated by Mr Colin Thomas a Fire Scene Examination expert with in excess of 24 years experience. Mr Thomas will be assisted by members of the Tasmanian Fire Service Fire Investigation Unit and Fire Service training staff.

The Tasmania Fire Service Training Division have kindly provided the use of their facilities including their “burn house”.

This breakout session will include:

- A view of burn indicators in previously burnt “fire rooms”. Videos will then be shown of how these fires developed.
- The actual burning of at least one room in the fire house with internal cameras showing fire development. Members of the Tasmania Fire Service will extinguish the fire. We will view the resultant fire damage.
- Demonstrations of:
 - i) how some substances when placed together can self ignite;
 - ii) how petrol and other flammable liquids react to fire (it’s not always as you believe)
 - iii) common accidental heat sources.

At the conclusion of this practical breakout, a presentation will be made relating to the observations and information obtained during the session including how this information can dispel some of the myths and make the understanding of experts reports more “understandable”.

Practical Breakout 2: An Analysis of Motor Vehicle Collisions

Dr Shane Richardson, Principal Forensic Engineer (Managing Director), Delta-V Experts, Victoria

This presentation will provide those that deal with consequences of vehicle collisions the opportunity to witness various collision types and inspect and observe the vehicle damage sustained and evaluate the post collision vehicle motion. The Delta-V Experts team will show how a collision is reconstructed.

This practical workshop will demonstrate:

- Skid tests to determine the effective friction factor
- Illustrations of yaw marks
- Portable and current in-vehicle Event Data Recorders
- Vehicle collisions will be demonstrated showing
 - Pre-impact and post impact motion
 - Vehicle impact damage.

Participants will have the opportunity to see real life crashes, evaluate information and ask questions. A foremost expert in Australia on vehicle collisions will be running this session and will take the time to attend and ask questions. Don’t miss this crushing event!

Delta-V Experts will also demonstrate issues with respect to slips, trips, falls and stairs.

Practical Breakout 3: Risk Assessment – A risky Treasure Hunt at Elwick Racecourse

Jim Filer, Senior Risk Engineer, CGU, Victoria

This session will open with an overview briefing of risk assessment.

Participants will then make their way around the complex in teams to discover hazards and record the results. The hazards will be a mixture of Property, Liability and Work Health and Safety Risks.

Following the risk surveys there will be a presentation of the hazards on PowerPoint. Participants will then be in a position to determine what they missed or perhaps something the presenters missed.

Participant’s work sheets will be assessed and as this is an Olympic year there will be an Award Ceremony with Gold Silver and Bronze prizes awarded.



The Void, MONA Museum of Old and New Art, Hobart, Tasmania, Australia

Photographic acknowledgement: MONA/Leigh Carmichael

Practical Breakout 4: Marine – A visit to the Incat Shipbuilding Yard and Life Raft Systems

High speed ocean going catamaran ship building, and commercial life raft manufacture.

Simon Carter, Legal Manager, Incat, Tasmania
Alan Gumley, Production Manager, Life Raft Systems of Australia, Tasmania

Hobart is the base for two of the world's leading designers and manufacturers of cutting edge marine technology. This session will involve a tour of the Incat shipbuilding yard. Incat design and build aluminium ocean going wave piercing catamarans. Hull 069 will be almost ready for launch at the time of inspection. She is the first ocean going vessel in the world to be powered by liquid natural gas or diesel as an alternative. The vessel is 99 metres in length, and powered by the gas turbine engines used for jumbo jets. The vessel is capable of carrying 1024 people and 155 vehicles at a speed of 47 knots, or almost 100kph. Further, a 112 metre wave piercing catamaran, and an 85 metre wave piercing catamaran, should also be available for inspection, as both are anticipated to be under construction within the yard at the time of your visit.

Attendance will include an explanation of wave piercing technology, the massive propulsion units involved, and the jet steering units.

Life Raft Systems Australia designs and produces commercial marine evacuation systems and life rafts. It is a world leading commercial life raft designer and manufacturer, and its products are highly sought after throughout the shipping world. This session will involve an examination of the factory, partially completed life rafts, and a film of launching procedures.

Dress: Long sleeved shirt or jumper and enclosed flat shoes. Hard hats and hi-viz vests will be supplied.



*Hull 069
99m wave piercing catamaran under construction
Incat Tasmania Pty Ltd*

Practical Breakout 5: IT Fraud

The IT Fraud practical breakout session will be held onsite at the Hotel Grand Chancellor. The presenter will be David Caldwell from Ferrier Hodgson in Victoria who specialises in forensic data capture, data recovery and forensic analysis. David joined Ferrier Hodgson in 2005 specifically to start the Forensic IT practice in Melbourne.

David has eleven years experience as a forensic practitioner commencing with his time at the Victoria Police Computer Crime Squad from 1995 – 1999.

David has been involved in a broad range of Forensic IT investigations of both a Civil and Criminal nature.

After twenty years with the Victoria Police, David was lured to the corporate sector where he performed IT security with VeriSign. Before joining Ferrier Hodgson, David was Senior Manager of the Computer Forensics division of Ernst & Young.

David has prepared independent expert reports in a number of legal proceedings and has provided advice to litigators in a number of matters in respect of data collection and analysis.

David's most recent cases include:

- Assisting in the execution of an Anton Piller order in the *Wilson Parking v Secure Parking* matter in the Federal Court 2009 and subsequent appointment as independent expert for all parties including conduct of analysis re allegations of theft of IP.
- Engaged by a major bank to determine if edits made to an email containing business agreements were made by the sender or the recipient.
- Determining if email containing critical joint venture financial agreements had actually been sent or received by a business partner in respect of a matter in the Supreme Court of NSW.
- Conducting a theft of IP assessment on an employee who had resigned and was moving to a competitor. This located evidence of an external hard drive containing business documents specific to the area covered by the new employer.

David has experience with a variety of forensic, data analysis and electronic discovery tools. He is trained on EnCase, Forensic Tool Kit (FTK) and the Clearwell E-Discovery Platform and is a Certified EnCase Examiner (EnCE).

Dress for Practical Breakout Sessions 1-4: We suggest walking shoes, layered clothing and a jacket be worn on all Practical Breakout Sessions unless a dress code is specified.

Concurrent Sessions

Friday 2 November 2012

1. A User's Guide to the Universe, starting with the Insurance Contracts Act 1984 (Cth) (An introduction to the ICA and a refresher for those with a passing knowledge of it)

Greg Pynt, Partner, Pynt + Partners, Western Australia, Visiting Fellow at the University of Western Australia

Samantha Traves, Visiting Fellow, Faculty of Law, Queensland University of Technology; Consultant, Barry.Nilsson. Lawyers, Queensland

Mikaela Reynoldson, Senior Fellow, University of Melbourne Law School and Monash University, Victoria

Where does the Insurance Contracts Act 1984 (Cth) sit in the insurance landscape/seascape (our universe)? What are its principal features? What is it trying to achieve? How does it go about that? Has it been successful? How is it best navigated (in a non-marine sort of way)? And so on and so on.

2. Hot insurance topics from the Asia-Pacific region

In presentation and discussion, the faculty will explore the most significant and current legal and industry issues for insurance practitioners and professionals. The session will provide an opportunity to share experiences and opportunities.

Chair: Michael Gill, President International Insurance Law Association; Consultant DLA Piper Sydney

Invited Faculty:

AUSTRALIA: David Lee, President Australian Insurance Law Association, Partner Lee & Lyons Sydney

HONG KONG and others: Will Harrison, President Hong Kong Insurance Law Association and Partner DLA Piper Hong Kong

NEW ZEALAND: Craig Langstone, President New Zealand Insurance Law Association and Partner Jones Fee Auckland

PEOPLES REPUBLIC OF CHINA: Professor Robert Merkin, Vice President International Insurance Law Association, Consultant Norton Rose

SINGAPORE and others: Simon Goh, President Insurance Law Association of Singapore; Partner Rajah + Tann LLP Singapore

If time permits Simon will also discuss issues in The Peoples Republic of China, Malaysia, Laos, Vietnam and Thailand.

3. Harmonisation of work, health and safety and Permanent Impairment Assessment



Associate Professor Tony Buzzard, Associate Professor, Monash University Department of Surgery, Alfred Hospital and, Associate Professor, Department of Anatomy & Cell Biology, Monash University, Clayton, Victoria

Tony Buzzard will discuss the principles of uniform measurement and consequent need for the Guides to the Evaluation of Permanent Impairment. He will discuss the history of the American Medical Association Guides and his personal meetings with the people involved in the construction of the Guides.

He will pay particular attention to the 4th Edition of the Guides. There will be discussion of the Jim Stewart committee investigating the 'harmonisation' of assessments throughout Australia.

There will be discussion about some of the particular problems associated with the application of the Guides, such as:

- Whole gamut
- Rounding
- Splenectomy
- Q Fever
- CRBPS Type 1
- Spine assessment
- Apportionment
- Beneficial legislation
- "Special" x-rays
- Complaints
- Need for extra time for AMA 4
- Proformas
- Pain chapter
- Psychiatric chapter
- Hearing chapter
- Training courses
- The Nguyen case - New South Wales
- Spinal fusion problems - Tasmania

He is the Senior Editor of *Medicine and Surgery for Lawyers* (1st and 2nd Editions) published by the Law Book Company. He is the co-author of Chapter 40 of *Expert Evidence* by Freckelton and Selby.

He is a Fellow of the Australian Medical Association (AMA) and is one of their representatives on the Joint Medico-Legal Standing Committee of the AMA, the Victorian Law Institute and the Victorian Bar Council.

For all of his professional life, he has been involved in medico-legal assessments. He was the second Chair of the Medico-Legal Section of the Royal Australasian College of Surgeons. For some years, he was involved with the Leo Cussen Institute of Continuing Legal Education in teaching doctors how to write medico-legal reports and how to handle court appearances. He now consults predominantly in Melbourne but visits Hobart and Launceston monthly and Sydney monthly.

In 2011, he was a member of a team headed by Dr Jim Stewart which made recommendations for uniformity and adoption of the 5th Edition of the American Medical Association Guides to the Evaluation of Permanent Impairment across all of the jurisdictions in Australia.



Andrew Douglas, Principal, Workplace Relations team, M+K Lawyers, Victoria

Andrew Douglas is Co-Editor in Chief of the OHS Handbook, a national OHS loose leaf service for OHS practitioners and small to medium size enterprises, and writes on workplace law issues such as industrial relations, employment law, OHS, equal opportunity, privacy, surveillance and workers' compensation for both print and electronic media.

Andrew is also a National Director of the Duke of Edinburgh Awards and Chairman of Awards Victoria, and is an honorary fellow of the Safety Institute of Australia.

Andrew guest lectures at the University of Victoria and VIOSH and speaks at various seminars and conferences, as well as provides training, in respect of business development, Industrial Relations, Employment and OHS. Andrew's principal areas of practice are in Industrial Relations, Employment, Equal Opportunity and OHS Law – appearing in Courts, Tribunals and Commissions throughout Australia.

4. Product liability claims – A whole new ball game

**Robert Crittenden, Partner, DLA Piper Australia
New South Wales**

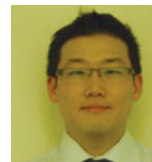
**Kieran O'Brien, Partner, DLA Piper Australia
Victoria**

Product Liability – A whole new ball game

Product liability has changed. Different products are being manufactured and sold which pose different risks. There is also a different legislative regime in place – the Australian Consumer Law.



Robert and Kieran consider the key product liability issues which now arise and offer helpful hints on how to successfully manage product liability claims in the new order. In this practical session, Robert and Kieran will be assisted by broking, underwriting and adjusting representatives who will give their perspective on the issues and solutions.



5. A look into the Reinsurance world

**James Park
Munich Re
New South Wales**

Reinsurance has been in the unusual position of being in the media spotlight in recent times – courtesy of a series of major loss events, in Australia, New Zealand and beyond.

This presentation will provide an overview of the reinsurance sector, along with a discussion and insight into several of the major issues that are currently topical in the market.

Reinsurance has been one of the pivotal risk management options for insurance companies for a number of decades, and despite an evolving financial landscape, remains one of the core means by which the industry manages risk.

Over time, however, the range of available reinsurance structures has become wider and more flexible, as insurers seek increasingly tailored solutions for their particular requirements.

Given the global nature of the industry, events such as the recent New Zealand and Japanese earthquakes, along with the Thai floods, will have implications for Australian insurers.

Over time the reinsurance sector has demonstrated a preparedness for flexibility and a resilience in the face of a changing economic, regulatory and climatic environment.

2012

Devil of a Time

We welcome you to join this session to not only gain an insight into the world of reinsurance, but also a better understanding of the current issues facing the market and all those who play a role in the broader marketplace.

The presentation will cover the following:

- Basic introduction into the reinsurance market;
- Brief overview on the major reinsurance programme structures;
- Current assessment of the reinsurance market;
- Impact of recent natural catastrophic events;
- Global economic climate and resulting effects;
- Reinsurance outlook and the road ahead

James joined Munich Re in 2007 and is currently a treaty underwriter for Munich Re in Australasia. Originally James joined Munich Re as an Actuary and has experience in pricing, reserving, portfolio analysis and other various activities involving portfolio management. James' current responsibility include portfolio underwriting of various insurance companies in Australia and New Zealand for the property and engineering classes of business.

Prior to joining the reinsurance industry, James worked in the primary insurance industry from 2000 and since then held positions across primary insurance companies as an Actuary and National portfolio pricing manager.

James graduated from Macquarie University in 2000 with a degree in Commerce majoring in Actuarial Studies.

James is a Fellow of the Institute of Actuaries Australia.

James is married with 2 daughters and has aspirations to be a wine critic and a competent golf player.

6. Alliance contracts – Shared gain or shared pain?

The panel will present the various perspectives of the Insurer/Broker, Lawyer, Constructor and Claims Adjuster in relation to the recent rise of the Alliance Contract in large infrastructure projects, and where the trends are heading, with particular reference to Insurance Policies, claims and legal conflicts of interest.

Panel

Andrew Thomas

Loss Adjuster, Cerno, New South Wales

Andrew Moore

Lawyer, Wotton & Kearney, New South Wales

Michael Sanig

Contractor/Consultant/Client, Aquenta Consulting, New South Wales

Bernie Spencer

Broker, AON, New South Wales



Hobart Waterfront
Tourism Tasmania. © Stuart Crosssett

Provisional Conference Overview

Wednesday 31 October 2012					
0900 – 1600	AILA National Board Meeting				
1600	AILA Asia Pacific Regional Committee Meeting				
1600	Registration				
1930 – 2130	Welcome Reception at Hotel Grand Chancellor				
Thursday 1 November 2012					
0845	Welcome Michael Gill, President of the International Insurance Law Association David Lee, National President of the Australian Insurance Law Association Official Opening Governor of Tasmania, His Excellency, The Honourable Peter Underwood, AC				
0910	Keynote 1: The Hon. Justice James Allsop, President of the New South Wales Court of Appeal <i>The central role of insurance in modern society and in the development of the law</i>				
0950	Keynote 2: Professor Robert Merkin, Research Professor of Commercial Law, Southampton University, United Kingdom; Consultant, Norton Rose <i>Fraudulent claims: what is fraud and how should the law deal with it?</i>				
1030	Keynote 3: Samantha Traves, Visiting Fellow, Faculty of Law, Queensland University of Technology; Consultant, Barry Nilsson. Lawyers, Queensland <i>The duty of utmost good faith, its application to insurance contract terms, the pre contractual obligation of insurers to inform and the insured's right to know.</i>				
1110	Morning Tea and Networking				
1140	Keynote 4: Greg Pynt, Partner, Pynt + Partners, Western Australia, Visiting Fellow at the University of Western Australia <i>Doing the right thing is sometimes the right thing to do (Mitigation in the insurance law context)</i>				
1220	Keynote 5: Mikaela Reynoldson, Senior Fellow, University of Melbourne Law School and Monash University, Victoria <i>From Policy to Action – a review of recent Federal legislative and policy developments occurring in the insurance industry.</i>				
1300	Lunch				
1330	Coaches depart for offsite Practical Breakout Sessions				
Practical Breakout Sessions (please advise which session you will attend)					
	Practical Breakout 1 Offsite	Practical Breakout 2 Offsite	Practical Breakout 3 Offsite	Practical Breakout 4 Offsite	Practical Breakout 5 Hotel Grand Chancellor
1400 – 1700	Fire Cause Determination; Dispelling Some Myths – Understanding Expert Reports	An Analysis of Motor Vehicle Collisions	Risk Assessment – Risky Treasure Hunt at Elwick Racecourse	Marine – A visit to the Incat Shipbuilding Yard and Life Raft Systems Australia	IT Fraud
Please refer to Practical Break Out sessions on page 10 for full descriptions.					
1900 – 2300	AILA 2012 Dinner, Hobart City Hall Entertainment will include David Foster, OAM – Tasmania icon and world champion axeman				

2012

Devil of a Time

Friday 2 November 2012

0730 – 0845	Breakfast at the Hobart Royal Tennis Club
0900	Keynote 6: Lori Callahan, General Manager, Liability and Compulsory Third Party Claims, Allianz Australia, New South Wales <i>How to avoid being somebody I used to know, where are we headed in claims management in the coming decade?</i>
0940	Keynote 7: Insurance Disaster – New Zealand Experience Richard Johnstone, Partner, Wyn Williams, Christchurch, New Zealand <i>Christchurch February 2011 – A personal perspective</i>
1020	Keynote 8: Craig Langstone, Partner, Jones Fee, Auckland, New Zealand <i>Some legal & coverage issues arising out of the New Zealand earthquakes</i>
1100	AILA AGM
1115	Morning Tea
1130 – 1300	Concurrent Sessions (please advise which session you will attend)
Stream 1	<i>A User's Guide to the Universe, starting with the Insurance Contracts Act 1984 (Cth)</i> <i>(An introduction to the ICA and a refresher for those with a passing knowledge of it)</i> Greg Pynt, Mikaela Reynoldson, Samantha Traves
Stream 2	<i>Hot insurance topics from the Asia-Pacific region</i> In presentation and discussion, the faculty will explore the most significant and current legal and industry issues for insurance practitioners and professionals. The session will provide an opportunity to share experiences and opportunities. Chair: Michael Gill, President, International Insurance Law Association; Consultant DLA Piper Sydney Invited Faculty: Australia: David Lee, President, Australian Insurance Law Association, Partner Lee & Lyons Sydney Hong Kong and others: Will Harrison, President, Hong Kong Insurance Law Association, and Partner DLA Piper Hong Kong New Zealand: Craig Langstone, President, New Zealand Insurance Law Association, and Partner Jones Fee Auckland Peoples Republic of China: Professor Robert Merkin, Vice President, International Insurance Law Association, Consultant Norton Rose Singapore and others: Simon Goh, President, Insurance Law Association of Singapore, Partner Rajah + Tann LLP Singapore
Stream 3	<i>Harmonisation of work, health and safety, and Permanent Impairment Assessment</i> Associate Professor Tony Buzzard, Andrew Douglas, Victoria
Stream 4	<i>Product liability claims – A whole new ball game</i> Robert Crittenden, Kieran O'Brien, Partners, DLA Piper Australia
Stream 5	<i>A look into the reinsurance world</i> James Park, Underwriter, Munich Re
Stream 6	<i>Alliance contracts - Shared gain or shared pain?</i> Andrew Thomas, Loss Adjuster, Cerno, New South Wales Michael Sanig, Contractor/Consultant/Client, Aquenta Consulting, New South Wales Andrew Moore, Lawyer, Wotton & Kearney, New South Wales Bernie Spencer, Broker, AON, New South Wales
1300	Sit down lunch with Matthew Evans, The Gourmet Farmer and author of <i>The Real Food Companion</i> and <i>Winter on the Farm</i> Next conference – John Edmond, Chair NSW 2013
1430 – 2000	Depart to MONA by coach – depart from MONA by ferry and coach at 1930

Social Functions

Welcome Reception

Date	Wednesday 31 October 2012
Time	1930 – 2130
Venue	Hotel Grand Chancellor
Cost	Inclusive for full registrations \$100 for additional tickets
Dress	Smart casual

Welcome to the Conference! The Welcome Reception is an ideal opportunity to catch up with your interstate colleagues and sponsors. The reception is also a great opportunity to meet delegates who are attending the conference for the first time.

Enjoy the entertainment, fine Tasmanian drinks and food!

AILA 2012 Dinner

A five course degustation dinner prepared by Waji Spiby, a well known Tasmanian chef. The dinner will feature Tasmanian produce and wines. Special guest, David Foster, world champion axeman will demonstrate his prowess.

Date	Thursday 1 November 2012
Time	1900 – 1930 Pre-dinner drinks 1930 – 2300 Dinner
Venue	The Hobart City Hall
Cost	Inclusive for full registrations \$175 for additional tickets
Dress	Lounge suit



MONA Museum of Old and New Art, Hobart, Tasmania, Australia
Photographic acknowledgement: MONA/Leigh Carmichael

Breakfast at the Hobart Royal Tennis Club

Date	Friday 2 November 2012
Time	0730 – 0845
Venue	The Hobart Royal Tennis Club
Cost	Inclusive for full registrations \$70 for additional tickets
Dress	Smart casual

Royal, or real tennis, is the “original” tennis from which the lawn version was derived. First played between 1200 and 1500 AD, the game is also known as Royal Tennis and in the US, Court Tennis. About 40 courts are in use today, the majority being in Britain. Today, the game is played in just 4 countries – the UK, US, France, and Australia.

The Real Tennis World Championship is the longest running championship of any sport currently played. As a matter of interest, Rob Fahey, current world champion, hails from our small corner of the world. Rob has won a record 18 consecutive world title matches 1994 – 2012.

Coach transport will be provided from The Hotel Grand Chancellor and a gourmet breakfast will be provided.

Lunch with Matthew Evans, The Gourmet Farmer

Date	Friday 2 November 2012
Time	1245 – 1430
Venue	Hotel Grand Chancellor
Cost	Inclusive for full registrations \$90 for additional tickets
Dress	Smart casual

Visit to MONA

Date	Friday 2 November 2012
Time	1430 – Depart for MONA by coach 1500 – 1800 Self-guided tour 1800 – 1930 Drinks and light meal in The Void
Venue	Museum of Old and New Art (MONA)
Cost	Inclusive for full registrants \$125 for additional tickets Includes drinks and light meal and wine and beer tastings
Transport	Return transport will be by ferry and coach
Dress	Smart casual

Optional Pre-Conference Tours

Golf at Bothwell – Ratho Farm Golf Links

Full Day Tour

Date Wednesday 31 October 2012

Time Depart the Hotel Grand Chancellor at 0900

Cost \$130

Dress Appropriate golf attire plus jacket and warm clothing. This golf course is approaching the high country of the Central Plateau of Tasmania.

Includes:

- Welcome & morning tea at Australasian Golf Museum
- A game of golf at Ratho Farm Golf Links, either with hickory clubs for a "hit 'n' giggle," or today's equipment for the serious golfer
- Lunch in the Elm Corner Cafe Courtyard
- Mill & distillery tour, whisky tasting & afternoon tea at the Nant Distillery

The Ratho Golf Links is a time capsule, among the best preserved of all the world's early golf courses. Its most apparent uniqueness is the sheep, which graze and keep the playing areas short, with fences to keep them from the square greens. At first glance, this appears to be little more than a backwards blend of farming and recreation outside a small country town. And so it is. But so golf began.

Today the Ratho Links is recognised as Australia's oldest golf course, and is the oldest known golf course still existing outside of Scotland.

Cascade Brewery

Half Day Tour

Date Wednesday 31 October 2012

Time 1330 coach departs the Hotel Grand Chancellor for a tour at 1400

Cost \$55

Dress Enclosed flat shoes

It's been called a must-do Hobart experience. Here you'll learn about Australia's oldest brewery, its finest beers, the brewing process and a little something our brewers call 'The Feel'.

Intertwine it with some of the brewers' stories and the beautiful 'Woodstock' gardens, before topping it off with a real taste of history – a fresh one directly from the taps.

Dress for Day Tours: We suggest walking shoes, layered clothing and a jacket be worn on all tours unless a dress code is specified.

Minimum numbers: all tours require minimum numbers to proceed. You will be advised by 30 September if a particular tour is not going ahead.



Ratho Farm Golf Links

Downhill Bike Riding Mt Wellington

Half Day Tour

Date	Wednesday 31 October 2012
Time	1000
Pick up	Hotel Grand Chancellor
Return	Henry Jones Art Hotel
Cost	\$70
Dress	Appropriate bike riding attire

Includes:

- Pick up and return
- Helmets, safety vests, gloves and jackets
- Cycle safety briefing
- Cycle guide and support vehicle
- Drinking water available

Depart Hotel Grand Chancellor and drive 21km by minibus to the summit of Mount Wellington. On the way, our Guide will provide some interpretation giving an insight into the Mountain itself. Rising to a height of 1270 metres, Mt Wellington is a spectacular and panoramic backdrop for the city of Hobart. From the top you'll see magnificent 360 degree views – the Derwent Valley, down to the Southern Ocean and across to the Tasman Peninsula. The inlets, bays and hills of this beautiful city are spread out in a stunning panorama, detailed at the observation deck.

Take in the views of the distant mountain ranges of the southwest to the sprawling city of Hobart below. Your guide will then fit you with a bicycle, helmet and safety vest followed by a detailed cycle safety briefing. After a practice ride at the summit, regroup and follow your guide on a downhill descent of the mountain. Watch the subalpine terrain gradually being replaced by a magnificent forest. Stop on several occasions to take in the varying views and snap a picture or two. The winding mountain road takes you down past the Chalet and the Springs to the foothills. Here you can choose the option to experience the thrill of an off-road section. Ride some winding, twisting ups and downs – only for the adventurous at heart. The off-road section rejoins near Cascade Brewery and Gardens where everyone can stop and regroup. Cycle past the historic Female Factory and through South Hobart and Battery Point. Enjoy cruising beneath the tree-lined streets filled with Georgian and Federation architecture completing the journey back at the vibrant Hobart Waterfront.

Cycling on Mt Wellington with Hobart below
Tourism Tasmania. © Glenn Gibson



Optional Partner Tours

The Agrarian Kitchen

Full Day Tour – limited to a maximum of 8 people

Date	Thursday 1 November 2012
Time	0900 – 1630
Transport	Depart Hotel Grand Chancellor at 0800
Cost	\$450 per person (includes course fee and transport)
Dress	Enclosed flat shoes

Includes:

- An Agrarian Kitchen apron to keep
- A pack containing the recipes
- Hands-on cooking class
- Morning and afternoon tea
- Lunch accompanied by Tasmanian wines
- Transport to and from the Hotel Grand Chancellor

The Agrarian Kitchen is a sustainable farm-based cooking school situated in a 19th century schoolhouse at Lachlan, 45 minutes from Hobart in Tasmania's Derwent Valley. The Agrarian Kitchen was established by Rodney Dunn and his wife Séverine who moved from Sydney to Tasmania in July 2007 to transform the schoolhouse into Tasmania's first hands-on, farm-based cooking school. Cooking classes commenced in January 2009.

On arrival guests are taken on the farm to harvest the produce for the day's menu, milking of the goat if she is milking at the time, and feeding the farm animals.

The Agrarian Experience is a celebration of the seasons. The day begins with guests donning gumboots and foraging in the garden for the ripest fruit and vegetables; other ingredients are sourced from local farmers and producers. Once harvesting is complete you will continue in the kitchen



preparing and cooking together a seasonal feast. Central to the experience is the Alan Scott-designed wood-fired oven. Six to seven dishes are usually prepared and the day will culminate with lunch, including premium Tasmanian wines and artisanal ales. Depending on the season, other local ingredients may include wild mushrooms, wagyu beef, black truffles, rock lobster, abalone, lamb and wild trout.

Callington Mill at Oatlands and lunch at Companion Bakery

Full Day Tour

Date	Thursday 1 November 2012
Time	1000 – 1600
Transport	Coaches depart the Hotel Grand Chancellor at 1000 and return at 1600
Cost	\$95

Oatlands is a Georgian town in the Midlands of Tasmania. The town's major attraction is Callington Mill on Old Mill Lane which was built in 1836 by John Vincent. Vincent, with his wife and seven children, had arrived in Hobart Town in 1823 with £869. He was an entrepreneur who established the Norwood Inn in Bothwell and the Bothwell Castle Inn at York Plains.

Vincent's enthusiasm for the mill was short-lived. In 1839 he tried, unsuccessfully, to sell the mill and in 1840 he handed it over to his son John Jubilee Vincent. At the time the mill was producing 20-30 bushels of flour an hour.

By 1850 the mill had been sold to Thomas Jillett who established a steam mill and production rose to 5-7 tons of flour a day. By 1862 the property comprised a two-storey flour mill driven by steam and wind, a two-roomed cottage for the miller with a large store, a three-stall stable, a house, a baker's shop and two cottages fronting the main street with stable and coach house adjoining, a large and well arranged dwelling house of twelve well-proportioned rooms, four-stall stable with hay loft, cow shed, piggeries and yard'. The mill continued to operate until 1892. In 1909 a storm blew the sails away and in 1912 it was gutted by fire.

Callington Mill restoration was completed in late 2010 and commenced operation on the 3rd October 2010. It is a fully operational wind driven flour mill, once again grinding flour.

Please be aware there are 58 steps to climb to the top of the mill. These are classed as ladders.

Lunch will be at the Companion Bakery.

There will also be an opportunity to wander around Oatlands and visit Casaveen Knitwear prior to returning to Hobart at 1500.

Royal Tasmanian Botanical Gardens

Half Day Tour

Date	Thursday 1 November 2012
Time	1100 – 1500
Cost	\$60, includes lunch
Transport	Depart from Hotel Grand Chancellor

The sheltered, landscaped grounds of the Royal Tasmanian Botanical Gardens in Hobart, hold historic plant collections and a large number of significant trees, many dating from the nineteenth century.

It also has an increasing number of important conservation collections of Tasmanian plants and the world's only Subantarctic Plant House.

Prior to European settlement, local Aboriginal tribes used the site and traces of their occupation are still apparent. A number of historic structures, including two convict-built walls, date back to the Gardens' earliest days.

The Botanical Gardens Restaurant, in one of the loveliest locations for any restaurant in Tasmania, combines with an extensive program of activities and events as well as year-round displays to offer the visitor a great Tasmanian experience.

The Friends of the Royal Tasmanian Botanical Gardens will provide a guided tour prior to lunch in the Botanical Gardens Restaurant.

Walking Tour of Old Hobart Town

Half Day Tour

Date	Friday 2 November 2012
Time	1000 – 1200
Meeting Point	Hotel Grand Chancellor
Cost	\$25

Peeling back the layers

Robert Vincent is an experienced guide who knows and loves Hobart's cultural heritage. Robert is a local architect and art historian who works professionally in helping to manage Hobart's cultural resources. His enthusiasm is infectious and his tours a delight.

This two hour walking tour will take you behind the scenes so you can hear the stories and sense the atmosphere of early European settlements and the first contacts with Aborigines on the shores of Sullivans Cove, the port of Hobart.

You will find out:

- How hard life really was for the early settlers and convicts
- What major influences affected the development of the early settlement
- How industries like whaling and jam making kept the city going



Bruny Island

Photographic acknowledgment: Peter Bellingham Photography

Optional Activities

You can book the following activities directly with the operators. You can also visit www.discovertasmania.com for more activity options.

Tasmanian Air Adventures

A unique way to see the Tasmanian Wilderness from the air and the water – all in the one adventure. Step straight off the Hobart waterfront onto our spacious seaplane and then sit back, relax and let their experienced pilots take you on the adventure of a lifetime – one you'll never forget. Get your cameras ready, the views will be spectacular with the large bubble windows.

Visit www.tasmanianairadventures.com.au for full details and bookings.

Top Gun Australia

Top Gun Australia Pty Ltd is owned and operated by a highly experienced former U.S. Fighter Pilot. They are the only adventure flight company operating from a capital city airport in Australia! These jet fighter planes (Jet Provost Mk5a and CJ6a Nanchangs) fly from Hobart Airport.

Visit www.topgunaustralia.com for full details and bookings.

Devil Jet

Jet boating at its best for a devil of a ride, join them on the Devil Jet for 30 minutes of action-packed excitement on the beautiful upper reaches of the Derwent River. Power on up the river, past rustic scenery steeped in convict history, and experience the thrill of shooting the wild Derwent River rapids as you skim over the exploding white water between exposed rocks. Add a few 360 degree spins on this 20-kilometre round trip, and you have jet boating at its best.

Visit www.deviljet.com.au for full details and bookings.

Tasman Island Cruise

Take Robert Pennicott's award-winning three hour coastal wilderness cruise along the spectacular coastline between Eaglehawk Neck and Port Arthur. You will see Australia's highest sea cliffs, enter deep sea caves and join in the search for abundant sea and coastal wildlife such as seals, dolphins and sea birds.

Visit www.pennicottjourneys.com.au for full details and bookings.

Lark Distillery

Lark Distillery was established in 1992 to produce a premium Tasmanian Single Malt Whisky. During the days of those early barrels maturing quietly in bond storage, Lark Distillery was encouraged to explore the production of other unique Tasmanian spirits from the wonderful bounty that Tasmania has to offer. The Lark Distillery is located a few minutes walk from The Hotel Grand Chancellor. Wander over for a taste!

Visit www.larkdistillery.com.au for full details and bookings.

Optional Post-Conference Tour

Saturday 3 November 2012

Bruny Island

Date	Saturday 3 November 2012
Time	0800
Meeting Point	Hotel Grand Chancellor
Cost	\$140 for adults \$65 for children (3–16 years old) Includes transport, gourmet barbeque and (for the adults!) a whisky and Tasmanian wine tasting
Dress	Wear warm layered clothing and flat shoes.

Eco Cruise

Cost	\$110 for adults \$65 for children (3 – 16 years old) \$345 per family (2 adults & 3 children)
Dress	Waterproof clothing will be supplied for the cruise. Wear warm layered clothing and non slip shoes.

This is an opportunity for delegates and families to visit beautiful Bruny Island in the D'Entrecasteaux Channel and enjoy all that it offers, including a three hour eco adventure cruise off the rugged Bruny Island coastline. The eco trip takes in stunning natural cliff formations, amongst the tallest in the world, plus an impressive array of sea and coastal wildlife which rivals many national parks throughout the world. A gourmet barbecue including an oyster tasting will follow the boat trip, with accompanying Tasmanian wines and as an extra special treat this year, we have arranged for some of the island's whisky experts to do an exclusive tasting of Tasmania's multi-award winning single malts.

A photo of Bruny Island is on page 21.

Registration Fees

All delegates must register individually for the conference.
All fees in Australian dollars.

Early Full Registration – before 14 September

Member	\$1090
Non-Member	\$1290
Young Professional*	\$650

Standard Full Registration – after 14 September

Member	\$1290
Non-Member	\$1390
Young Professional*	\$750

Day Registration \$330

Social functions are not included for day registrations but may be purchased separately on the registration form.
Day registration costs are for one day only.

*To qualify for the Young Professional registration rate delegates must have had 5 years or less involvement in the industry. The registration form requires registrants to state the date of admission (for legal professionals) and start date (for non legal professionals).



Registration Entitlements

Full Registration

- All Conference Sessions including an offsite practical breakout workshop on Thursday
- Welcome Reception
- Conference Dinner
- Breakfast at the Hobart Royal Tennis Club
- Morning Teas
- Lunches including Friday lunch with Invited speaker Matthew Evans
- Visit to MONA
- Program Book
- Satchel
- USB supplied after the conference

Day Registration

- Conference Sessions relevant to the particular day
- Morning Tea
- Lunch
- Program Book
- Satchel

Preferred registration process is by completing the online registration form available at www.cdesign.com.au/aila2012 - Registration Zone. Registrations will also be accepted by post, scanned and emailed document, or by fax.

There are full details on the website relating to:

- Payment Policy
- Confirmation of Registration/Tax Invoices
- Payment Options
- Registration Cancellation Policy
- Conference Cancellation or Postponement
- Accommodation descriptions and booking details
- Delegate list
- Disclaimer
- Privacy
- Smoking
- Weather
- Insurance

Register online today!



Accommodation

Prices are per room per night, in Australian dollars and are 'room only' unless otherwise specified. Refer to the Conference website for accommodation descriptions.

We advise early registration to ensure you obtain your preferred accommodation. Please note that all accommodation held on behalf of the conference must be released thirty days ahead. Some venues require rooms to be released sixty days prior to the event.

We anticipate accommodation will be available after these release dates but we cannot guarantee your preferred choice of hotel or accommodation rates that have been negotiated specifically for the conference. Please contact Conference Design with any accommodation queries.

Hotel Grand Chancellor

1 Davey Street Hobart TAS 7000

Mountain View Standard	\$195 room only
Harbour View Standard	\$230 room only
Executive Suite	\$230 room only

The Hotel Grand Chancellor overlooks the picturesque and historic Harbour, capturing unspoiled panoramic views of the Derwent River or Mount Wellington and the city. The hotel provides a restaurant and bar, gym, indoor pool and sauna, masseuse plus hair salon, art gallery and parking. All rooms have internet access. The hotel is the home of the Tasmania Symphony Orchestra which regularly performs in the Federation Concert Hall adjacent to the hotel.

The Old Woolstore Apartment Hotel

1 Macquarie Street Hobart TAS 7000

Studio Apartment	\$199 room only
One Bedroom Apartment	\$229 room only
Two Bedroom Loft Apartment*	\$299 room only
Two Bedroom Flat Apartment**	\$299 room only

The Old Woolstore Apartment Hotel is across the road from the Hotel Grand Chancellor. It provides restaurant, bar, business centre, fitness room and internet access. The studio apartments feature a kitchenette, while the 1 & 2 bedroom apartments have full kitchen and laundry facilities. Some rooms have a small balcony.

*Second bedroom is up a spiral staircase in open plan room overlooking lounge area and is not suitable for toddlers or elderly.

**Both bedrooms on the same level.

Somerset on the Pier

Elizabeth Street Pier Hobart TAS 7000

2 Bedroom Apartment	\$345 room only
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Every deluxe and executive apartment has water views of the harbour. All residences have loft style bedrooms and are fully self-contained with laundry and kitchenette facilities. Non-smoking property. Facilities: Air conditioning, bath, broadband Internet access, two televisions, safe, in each residence, limited free parking, on site café, restaurant/bar. 5 minutes walk to the Hotel Grand Chancellor.

Zero Davey

15 Hunter Street Hobart TAS 7000

Davey Studio	\$199 room only
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Deluxe Davey Studio's feature Queen size bed, ensuite bathrooms, fully equipped kitchenette, plasma screen TV (cable channels), wireless internet access, breakfast bar, work desk area. On-site secure car-parking (subject to availability). Across the road from the Hotel Grand Chancellor.

The Henry Jones Art Hotel

25 Hunter Street Hobart TAS 7000

Standard Room	\$295 room only
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The Henry Jones Art Hotel, just a few minutes from the Hotel Grand Chancellor, offers first class accommodation in Hobart. Located on Hobart's historic waterfront with views of the city and Mount Wellington it is well-positioned for the visiting guest.

The following information is taken from the Henry Jones website:

All of our accommodation rooms and suites feature special lighting, artworks and references to history's past. From our suites In the Peacock Terrace, H. Jones Suites and Oriental Suites you'll discover the vibrant history of early European settlement in Tasmania, and the rich legacy of trade between Van Diemen's Land and the East. Our rooms are equipped with a lavish king or queen size bed accompanied by exotic silk covers, European style stainless steel and translucent glass bathrooms, and magnificent sandstone walls. Most have views of either the working harbour, the stunning glass atrium, Mt Wellington or references of the old jam factory. Each room has a quality flat screen TV, DVD, and high speed internet connectivity. Guest rooms and public spaces exhibit a variety of original artworks which are available for purchase.



1. Hotel Grand Chancellor
2. The Henry Jones Art Hotel
3. Somerset on the Pier
4. Zero Davey
5. The Old Woolstore Apartment Hotel
6. The Hobart City Hall
7. The Hobart Royal Tennis Club

2012

Devil of a Time



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Australian Insurance Law Association National Conference

31 October – 2 November 2012

Tax Invoice
Conference Design Pty Ltd
ABN 72 050 482 507

Registration Form

A tax invoice will be sent on receipt of a completed booking form.

Register online for immediate confirmation
www.cdesign.com.au/aila2012

Title: _____

Family Name: _____

Given Name: _____

Organisation: _____

Postal Address: _____

Suburb/Town/City: _____ State: _____

Country: _____ Postcode: _____

Email Address: _____

Telephone: (w) _____

Telephone: (m) _____

Facsimile: _____

Name Badges

Delegate

Partner (if attending any social functions)

Special Requirements

Please advise if you have any special requirements; for example dietary or mobility

2012 AILA Registration Fees

Please complete a registration form for each full time and day delegate.

All prices in Australian dollars.

Early Full Registrations – before 14 September

Member \$1090

Non-Member \$1290

Young Professional* \$650

Standard Full Registration – after 14 September

Member \$1290

Non-Member \$1390

Young Professional* \$750

Day Registration \$330

Thursday Friday

Day registration costs are for one day only and include morning tea and lunch.

Social functions are not included for day registrations but may be purchased separately.

*To qualify for the Young Professional registration rate delegates must have had 5 years or less involvement in the industry. The registration form requires registrants to state the date of admission (for legal professionals) and start date (for non legal professionals).

Social Functions

Please indicate if you wish to attend the following functions.

Welcome Reception

Wednesday 31 October 2012

I will be attending Yes No

Inclusive for full time delegates

Additional tickets _____ @ \$100 = \$ _____

Conference Dinner

Thursday 1 November 2012

I will be attending Yes No

Inclusive for full time delegates

Additional tickets _____ @ \$175 = \$ _____

Breakfast at the Hobart Royal Tennis Club

Friday 2 November 2012

I will be attending Yes No

Inclusive for full time delegates

Additional tickets _____ @ \$70 = \$ _____

Lunch with Invited Speaker, Matthew Evans, the Gourmet Farmer

Friday 2 November 2012

I will be attending Yes No

Inclusive for full time delegates

Additional Tickets _____ @ \$90 = \$ _____

Visit to MONA

Friday 2 November 2012

I will be attending Yes No

Inclusive for full time delegates

Additional Tickets _____ @ \$125 = \$ _____

Practical Breakout Sessions (please tick one only)

Practical Breakout 1

Practical Breakout 2

Practical Breakout 3

Practical Breakout 4

Practical Breakout 5

Concurrent Sessions (please tick if attending)

Stream 1

Stream 2

Stream 3

Stream 4

Stream 5

Stream 6

Optional Pre-Conference Tours

Golf at Bothwell – Ratho Farm Golf Links (full day tour)

Wednesday 31 October 2012

Number of tickets _____ @ \$130 = \$ _____

Cascade Brewery (half day tour)

Wednesday 31 October 2012

Number of tickets _____ @ \$55 = \$ _____

Downhill Bike Riding Mt Wellington (half day tour)

Wednesday 31 October 2012

Number of tickets _____ @ \$70 = \$ _____

Optional Partner Tours

The Agrarian Kitchen (full day tour)

Thursday 1 November 2012

Number of tickets _____ @ \$450 = \$ _____

Dietary requirements _____

(No refunds available after 14 September)

Callington Mill (full day tour)

Thursday 1 November 2012

Number of tickets _____ @ \$95 = \$ _____

Royal Tasmanian Botanical Gardens (half day tour)

Thursday 1 November 2012

Number of tickets _____ @ \$60 = \$ _____

Walking Tour of Old Hobart Town (half day tour)

Friday 2 November 2012

Number of tickets _____ @ \$25 = \$ _____

Optional Post-Conference Tour

Bruny Island

Saturday 3 November 2012

Number of tickets _____ @ \$140 for adults = \$ _____

Number of tickets _____ @ \$65 for children = \$ _____

Eco Cruise

This cruise can be purchased as an add-on to the Bruny Island Tour

Saturday 3 November 2012

Number of tickets _____ @ \$110 for adults = \$ _____

Number of tickets _____ @ \$65 for children = \$ _____

Number of tickets _____ @ \$345 family (2A + 3C) = \$ _____

Accommodation

Hotel Grand Chancellor

- Mountain View Standard \$195 room only
- Harbour View Standard \$230 room only
- Executive Suite \$230 room only

The Henry Jones Art Hotel

- Standard Room \$295 room only

Somerset on the Pier

- 2 Bedroom Apartment \$345 room only

Zero Davey

- Davey Studio \$199 room only

The Old Woolstore Apartment Hotel

- Studio Apartment \$199 room only
- One Bedroom Apartment \$229 room only
- Two Bedroom Loft Apartment \$299 room only
- Two Bedroom Flat Apartment \$299 room only

Arrive: _____

Depart: _____

Sharing with: _____

Prices are per room per night and include room only unless otherwise specified. Refer to the Conference website for accommodation descriptions.

Accommodation Guarantee

Credit card: The card details will be passed to the hotel as a guarantee and guests will need to pay on check-out. See the website for conditions.

Card Type: Visa Mastercard Amex

Use same card listed under payment options

Card Holder: _____

Card Number: _____

Expiry Date: _____

Signature: _____

Payment Summary

AILA 2012 Registration \$ _____

Social Functions \$ _____

Optional Pre-Conference Tours \$ _____

Optional Partner Tours \$ _____

Optional Post-Conference Tour \$ _____

Total \$ _____

A \$50 processing fee will apply to payments received after the conference. If applicable, you are responsible for ensuring payment is made by your organisation. A tax invoice/confirmation will be sent to you.

Payment Options

Cheque (made payable to Conference Design – AILA 2012)

Credit Card

Card Type: Card Type: Visa Mastercard Amex

Card Holder: _____

Card Number: _____

Expiry Date: _____

Signature: _____

EFT

Date: _____ Reference: _____

BSB: 017 324

Account #: 1085 82575

Account Name: Conference Design

Bank: ANZ, Sandy Bay Branch

Swift Code: ANZBAU3M

Send the completed form to:

Conference Design Pty Ltd

228 Liverpool Street

Hobart TAS 7000

T: 03 6231 2999

F: 03 6231 1522

E: info@cdesign.com.au

